Medicare Advisor Chicago

Description

Our Commitment Chapter provides the best Medicare guidance in America by breaking down barriers to information, training best-in-class Advisors, and maintaining continuous community & support.Other advisors only recommend plans from insurance companies that pay them. Chapterâ⍰⍰s technology enables its Advisors to search every plan from every carrier at unprecedented levels of detailâ⍰⍰to ensure we provide the best recommendation every time.Every Chapter Advisor is trained to use our proven 3 Ps Method to review each Medicare beneficiaryâ⍰⍰s providers, prescriptions, and prioritiesâ⍰⍰ensuring that every client receives the high-quality healthcare they need and deserve at the best value.We never stop being there for our members and provide continuous community & support to ensure no oneâ⍰⍰s ever left alone in this exciting chapter of life! How Youâ⍰⍰ll Contribute to our Mission Chapter is looking to expand our advisory team. In this role, we impact lives daily by saving our members thousands on out-of-pocket medical costs and insuring financial stability in what should be the best chapter of their lives. As a medicare expert, you will listen, guide, teach and empathize with our members in their medicare Journey. Our advisors offer concierge-level service with our proprietary technology to guide Retirees into the top coverage for them this year and every year after. This is a full-time role. We are currently offering a $1,500 signing bonus *to all new Medicare Advisors* *who start before May 31st, 2024.In this role, you will spend several hours each day advising seniors via phone and email.You should apply for this position if you are excited to set and achieve ambitious goals. We measure advisor performance based on three things:1) Customer satisfaction2) Customer retention3) Number of customers enrolledWhile your compensation will be tied to your performance, it does not vary based on the specific coverage you recommend, even if it is with a carrier that does not pay Chapter. What You'll Do Assess seniorsâ⍰⍰ Medicare needs with an engaging, natural, and professional demeanor. Provide prompt and efficient service by phone and email. Use Chapterâ⍰⍰s software to identify plan options for seniors. Demonstrate strong prioritization skills to determine what is important. Educate & guide clients into the right insurance coverage for them About You Strong sense of ownership, self-motivated, driven, and able to work independently as well as fostering a collaborative environment Active life and health license or desire to train and become a licensed insurance agent Computer savvy Strong interpersonal skills and distinguished verbal and written communication ability 2+ years of prior Medicare sales experience Benefits and Perks Full medical, dental, and vision premiums covered at 100% for full-time employees Partnerships with Talkspace (mental health support), Teledoc (telehealth), and OneMedical (concierge medicine) Wellness & Home office stipend In-office lunch and a stocked office pantry Hybrid work schedule 2 day in office Join a BuiltIn NYC startup to watch in 2022 Generous parental leave Paid holidays (10 days of PTO, 5 sick days, & 5 Bonus PTO days after AEP) The salary for this role will be the $52,000/$25.00 an hour, with uncapped commission structure (OTE 80,000 – 140,000) + equity, but it might vary depending on skills and experiences. If you think you'd be a good fit for the role, you should apply. All of our offers are based on our assessment of each individual's unique skills and experience.Please mention the word **COMPASSIONATE** and tag RNDQuMjI2LjIwNC45 when applying to show you read the job post completely (#RNDQuMjI2LjIwNC45). This is a beta feature to avoid spam applicants. Companies can search these words to find applicants that read this and see they're human.

Contacts

Hiring organization
Chapter

Job Location
Chicago, Illinois, United States

Base Salary
$ 50000 - $ 90000

Date posted
April 24, 2024

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Job listing via RemoteOK.com