

## Developer Relations Specialist

### Description

Are you ready for something fresh and exciting, a chance to dive into some cool, new tech? Moralis is looking for a Developer Relations (DevRel) Specialist to join our fast-growing team. We're on a mission to accelerate the adoption of crypto by empowering builders! You'll work with the most welcoming team in blockchain in a fully remote, fast-paced, and cutting-edge environment. Join us to create the most compelling crypto data company by leading the charge in crypto data quality, setting new industry standards, and delivering data solutions that unlock opportunities for growth and success. No normal people – only pirates and romantics! About the role: We're seeking a passionate and experienced Developer Relations (DevRel) Specialist to join our marketing team. As a DevRel Specialist at Moralis, you will be the bridge between our platform and the developer community. You will play a pivotal role in building and nurturing relationships with developers, helping them succeed in building decentralized applications (dApps) using Moralis. Advocate for Moralis within the developer community through various channels including forums, social media, conferences, and meetups. Create compelling content such as blog posts, (demo) videos, and webinars to showcase Moralis use cases, success stories, and best practices. Develop and maintain technical documentation, tutorials, and other educational materials to help developers understand and utilize Moralis tools and features effectively. Distribute the content independently. Engage with developers on forums, X (Twitter), Discord, Telegram, and other dev community platforms to provide technical advice, answer questions, and gather feedback. Collaborate with product and engineering teams to relay developer feedback, identify pain points, and prioritize feature requests and improvements. Organize and participate in hackathons, workshops, and other developer events to promote Moralis and assist developers in building innovative dApps using Moralis. Collaborate with marketing and sales teams to develop developer-focused campaigns, initiatives, and resources to drive adoption and retention. Stay up-to-date with industry trends, competitor offerings, and emerging technologies to ensure Moralis remains at the forefront of blockchain development tools. Work with technology partners to identify and cross-promote shared value propositions. About you and Key Qualifications: Bachelor's degree in Computer Science, Engineering, or a related technical field. Proven experience (2+ years) in developer relations, developer advocacy, or similar technical evangelism role. Strong understanding of web3, blockchain technology, decentralized applications (dApps), and Ethereum ecosystem. Proficiency in programming languages commonly used in blockchain development such as JavaScript, Solidity, or Python. Excellent communication skills with the ability to explain complex technical concepts clearly and concisely. Creative mindset and the ability to explore and implement new DevRel initiatives independently. Passion for building relationships with developers, helping them succeed, and advocating for their needs within the organization. Pro-active mindset, self-motivated with the ability to work independently and collaboratively in a remote team environment. Experience with community management, content creation, and public speaking is a plus. We truly appreciate the mindset of someone who always finds a way of improving existing work and strives to reach higher heights. In return, you'll get to work with a fun team (we love memes and gaming), diverse (we have team members from 39 different countries all over the world!), dedicated and forward-looking people (for real). We have a fully remote-first culture, meaning Moralis is open to everyone interested in working in the Metaverse. Curious about what the Moralis culture is like and how we work? Feel free to check out our onboarding course! Want to take things further? Go on, send in your application, and let's

### Hiring organization

Moralis

### Job Location

Worldwide

### Base Salary

\$ 75000 - \$ 110000

### Date posted

May 2, 2024

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Talk!Â Please ensure that all resumes and communication must be submitted in English. Please mention the word **\*\*UNREAL\*\*** and tag **RMzUuMjQ1LjkzLjlxMg==** when applying to show you read the job post completely (**#RMzUuMjQ1LjkzLjlxMg==**). This is a beta feature to avoid spam applicants. Companies can search these words to find applicants that read this and see they're human.

## **Contacts**

Job listing via RemoteOK.com