

## Appointment Setters

### Description

About Us:At Air Titans, we take pride in providing top-notch air duct cleaning services to our clients in Florida. We are a US based company with a focus on quality, professionalism, and customer satisfaction, we strive to create healthier indoor environments for homes and businesses. Join us in our mission to deliver exceptional service and make a positive impact on the communities we serve.

Job Description:We are currently seeking enthusiastic and driven individuals to join our team as Appointment Setters. As an Appointment Setter, you will be responsible for contacting warm and hot leads to schedule appointments for our air duct cleaning services. This role offers an excellent opportunity for individuals who are responsible, accountable, and eager to learn about our business.

Responsibilities:Contacting warm and hot leads via phone or email to schedule appointments for air duct cleaning services.Engaging leads in meaningful conversations to understand their needs and educate them about the benefits of our services.Building rapport with potential clients and providing exceptional customer service throughout the scheduling process.Following up with leads to confirm appointments and address any questions or concerns they may have.Collaborating with the sales and marketing team to optimize lead generation strategies and improve conversion rates.Continuously learning about our services, industry trends, and best practices to enhance performance and effectiveness.

Requirements:Excellent English level, spoken and writtenExcellent communication, interpersonal and problem solving skillsAbility to build rapport quickly and effectively.Previous experience in customer service, sales, or appointment setting is preferred but not required.Willingness to learn about the air duct cleaning industry and our company's services.Previous experience with HubSpot or other CRM preferred but not mandatory

Benefits:Payment every week with opportunities for performance-based bonuses.Flexible work schedule.Comprehensive training and ongoing support to enhance your skills and knowledge.A positive and collaborative work environment where your contributions are valued.If you are a motivated individual who thrives in a customer-centric environment and is eager to learn about the air duct cleaning industry, we encourage you to apply for our Appointment Setter position today.Â Join our team and be part of our mission to provide exceptional service and improve indoor air quality for our customers.To apply, please send your resume to [daniel@airtitans.com](mailto:daniel@airtitans.com) with a brief introduction via email. We look forward to hearing from you!Please mention the word **\*\*GLIMMERING\*\*** and tag `RMTYxLjlzOS4yMjUuMTMw` when applying to show you read the job post completely (`#RMTYxLjlzOS4yMjUuMTMw`). This is a beta feature to avoid spam applicants. Companies can search these words to find applicants that read this and see they're human.

### Contacts

Job listing via RemoteOK.com

### Hiring organization

Air Titans

### Job Location

Remote

### Base Salary

\$ 20000 - \$ 20000

### Date posted

May 14, 2024

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