Implementation Consultant

Description

Our Opportunity: Snyk is expanding our Customer Solutions team and hiring an Implementation Consultant. As part of the Customer Solutions team, you will work hand-in-hand with Development and Security leaders from Snyk□□s customer organizations to advance their security program using the Snyk Cloud Native Application Security Platform. Snyk is continuing to experience explosive growth across our customer install base which has led to increased demand for our post-sales teams to ensure customer success and the opportunity to provide Snyk□□s customers with a world-class onboarding experience. We expect you to have a working understanding of the SDLC and how Snyk fits in it, consulting best practices, and enterprise DevOps architectures. The ideal Implementation Consultant is a blend of technical background, excellent client and project management skills, with proven ability to facilitate hands-on technical work by leading and managing multiple onboarding engagements simultaneously. You□□ll spend your time: Delivering value to our customers by owning project delivery from kick-off to closure for customer implementations Communicating regularly with project stakeholders on status, schedule, and risk factors through each phase of implementation Conducting project kick-offs, planning sessions and regular delivery meetings Facilitating customer outcomes across various teams to deliver positive results Managing and optimizing the Snyk Onboarding practices Representing the customer's technical requirements to internal/external stakeholders Collaborating with Sales, Product Management, Engineering, and Support to accelerate customer onboarding What You□□ll Need: 3+ years of technical consulting or customer-facing experience, SaaS software implementation A working knowledge of SDLC and DevOps methodologies The ability to clearly articulate complex technical issues Interest in application security, and an understanding of the importance of a developer-first approach Experience with CI/CD and DevOps tools A demonstrated consultative and technical aptitude for bringing people, technology, and processes together Excellent communication skills, organized and disciplined approach to problem-solving, relationship-building, and project management. Willingness to travel up to 15% of the time as the job requires. We□□d be Lucky if You: Have proficiency in scripting languages such as Python, Javascript or other modern languages A degree in Computer Science with experience in programming Have experience as a technical account manager, solution architect, sales engineer or similar for AppSec, CI, or DevSecOps products and services Achieved security certifications such as CEH, CISSP, or CSSLP, or other.   Have experience with enterprise-scale web development technologies and microservices.   #LI-WR1Please mention the word **AGREEABLENESS** and tag RNTQuMTYyLjIwOC4yMzc= when applying to show you read the job post completely (#RNTQuMTYyLjIwOC4yMzc=). This is a beta feature to avoid spam applicants. Companies can search these words to find applicants that read this and see they're human.

Contacts

Job listing via RemoteOK.com

Hiring organization
Snyk

Job Location
San Francisco, California, United States

Base Salary
$ 60000 - $ 110000

Date posted
May 22, 2024

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