

## Head of Legal General Counsel

### Description

About Medallion: Healthcare is going through an unprecedented transformation towards digital care. Medallion provides the critical administrative infrastructure to make that change possible. Our platform enables organizations to license their providers in new states, verify existing credentials, and get in-network with health plans. In just over three years, our platform has become an industry standard powering hundreds of healthcare companies to reduce administrative burden for tens of thousands of providers across the country. To date, Medallion has saved over 500,000 administrative hours for our customers! Founded in 2020, Medallion has raised \$85M from world-class investors like Sequoia Capital, Google Ventures, Spark Capital, Optum Ventures, and Salesforce Ventures. About the Role: We are looking for an experienced General Counsel to join our team and build out the Legal function at Medallion from the ground up, with a heavy emphasis on commercial work initially. This role requires a well-rounded individual who has demonstrated the ability to deliver results in a high-growth, dynamic, and fast-paced environment. You are versatile, detail-oriented, intellectually curious, and a strong communicator. The ideal candidate is a collaborative team player who is passionate about healthcare technology and happiest in a fast-paced, action-oriented work environment. This position reports to Medallion's Founder/CEO and base compensation may land between \$225k-\$300k depending on qualifications and experience. In addition to base salary, Medallion offers equity, and benefits as part of the total compensation package. Many factors are considered when determining pay including: market data, geographic location, skills, qualifications, experience, and level. Core Responsibilities: Legal Compliance Ensuring the company adheres to all relevant healthcare laws, regulations, and industry standards Staying updated on changes in healthcare regulations and advising the company accordingly. Risk Management: Identifying and mitigating legal risks associated with the company's products, services, and business operations. Implementing policies and procedures to minimize legal exposure Contract Management: Drafting, reviewing, and negotiating contracts with customers, vendors, and partners Ensuring all agreements comply with legal standards and protect the company's interests Data Privacy and Security: Ensuring compliance with data privacy laws such as GDPR (General Data Protection Regulation) Implementing and monitoring data protection policies to safeguard sensitive healthcare data Intellectual Property: Managing and protecting the company's intellectual property, including software patents, trademarks, and copyrights Handling any intellectual property disputes or infringement issues Corporate Governance: Advising the board of directors and executive team on legal matters Ensuring the company follows best practices in corporate governance Litigation Management: Overseeing any legal disputes or litigation involving the company Coordinating with external legal counsel as necessary Regulatory Affairs: Navigating the regulatory landscape of the healthcare industry to ensure the company's products meet all necessary approvals and standards Engaging with regulatory bodies and representing the company in regulatory matters Employee Relations: Advising on employment law matters, including hiring, termination, workplace policies, and employee disputes Ensuring compliance with labor laws and employment regulations Strategic Advice: Providing strategic legal advice to support the company's business objectives and growth Assisting in mergers, acquisitions, and other corporate transactions You'd be a great fit if: You have a Juris Doctor (JD) degree from an accredited law school Active license to practice law in California or another relevant jurisdiction Minimum of 10 years of legal experience, with at least 5 years in a senior legal role within the

### Hiring organization

Medallion

### Job Location

Remote

### Base Salary

\$ 60000 - \$ 145000

### Date posted

May 26, 2024

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healthcare or software industry Extensive knowledge of healthcare laws, regulations, and industry standards Proven experience in contract negotiation, drafting, and management Strong understanding of data privacy laws (GDPR) and cybersecurity regulations Ability to balance business needs with compliance / legal risks Excellent understanding of corporate governance and regulatory affairs Outstanding analytical, problem-solving, and decision-making abilities Excellent communication and interpersonal skills, with the ability to effectively advise and influence senior leadership High ethical standards and a commitment to integrity and professionalism #LI-RemotePlease mention the word **\*\*COMPLIMENT\*\*** and tag RMzQuMTQ1LjE1My4xMjA= when applying to show you read the job post completely (#RMzQuMTQ1LjE1My4xMjA=). This is a beta feature to avoid spam applicants. Companies can search these words to find applicants that read this and see they're human.

## **Contacts**

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