

## Associate Core Consulting US

### Description

About Coalfire Coalfire is on a mission to make the world a safer place by solving our clients' hardest cybersecurity challenges. We work at the cutting edge of technology to advise, assess, automate, and ultimately help companies navigate the ever-changing cybersecurity landscape. We are headquartered in Denver, Colorado with offices across the U.S. and U.K., and we support clients around the world. But that's not who we are - that's just what we do. We are thought leaders, consultants, and cybersecurity experts, but above all else, we are a team of passionate problem-solvers who are hungry to learn, grow, and make a difference. And we're growing fast. We're looking for an Associate to support our Cloud Services team. This can be a remote position (must be located in the United States).

**Position Summary** As a Cloud Services Associate, you will play a critical role in driving customer intimacy and growth by understanding our clients' businesses, industries, value propositions, and success requirements. You'll leverage your expertise in gathering client requirements, working with technical teams on proposing solutions, and designing FedRAMP compliant cloud infrastructure. This is a great opportunity to join a dynamic team and make a meaningful impact for clients.

**What You'll Do**

- Assist in the coordination of large-scale cloud engagements
- Provide both subject matter expertise and project management experience to serve as the point person for engagement teams
- Participate in the design and operation of related compliance monitoring and improvement activities to ensure compliance both with internal security policies etc. and applicable laws and regulations
- Contribute to cloud program management, service delivery model and strategy planning
- Develop and review reports and presentations for both technical and executive audiences
- Monitor progress and manage risk while ensuring stakeholders are kept informed about progress and expected outcomes
- Leverage knowledge of industry trends to identify engagement and client service issues; communicate this information to the engagement team through written correspondence and verbal presentations
- Work closely with engagement manager to co-lead and own multiple parts of the engagement delivery
- Deliver quality client services. Drive high-quality work products within expected timeframes and on budget
- Engage in development of client cloud and security strategies, vision-state architectures, roadmap, and planning activities
- Engage with clients to perform cloud configuration and maturity reviews
- Document requirements and ensure clear communication to the technical teams
- Assist in designing FedRAMP compliant cloud infrastructure and solutions based on client requirements
- Translate client requirements to the engineering team for execution
- Advise across a myriad of technology stacks in the leading cloud providers like AWS, Azure, and GCP
- Work with prospective clients to identify opportunities, scope engagements, and build relationships

**What You'll Bring**

- 1+ years of directly relevant systems engineering and architecture experience including requirements definition, architecture development, development of use cases and stories, and systems integration & test
- Hands-on experience with AWS, Azure or GCP platform capabilities and services (Associate Cloud Architect, Cloud DevOps Engineer, or Cloud Security Engineer)
- Critical thinking, and ability to balance security requirements with mission needs
- Ability to work quickly, efficiently and accurately in a dynamic and fluid environment
- BS or above in related Information Technology field or equivalent combination of education and experience
- Excellent communication, organizational, and problem-solving skills
- Bonus Points
- Previous experience supporting clients from within a professional services organization
- Project management experience for individual and team projects (ability to track detailed tasks and ensure timely delivery)
- Cloud-based networking experience (Palo Alto, CheckPoint, Cisco ASA, F5, etc....)
- Expertise with

### Hiring organization

Coalfire

### Job Location

United States

### Base Salary

\$ 70000 - \$ 110000

### Date posted

May 30, 2024

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serverless, microservices, and other modern application architectures  
Familiarity with configuration baseline standards such as CIS Benchmarks & DISA STIG  
Proven expertise in the implementation of encryption technologies (SSL, encryption, PKI)  
Strong experience with Visio and Jira or MS Project  
Familiarity with frameworks such as FedRAMP, FISMA, SOC, ISO, HIPAA, HITRUST, PCI, etc.  
nWhy You'll Want to Join Us  
At Coalfire, you'll find the support you need to thrive personally and professionally. In many cases, we provide a flexible work model that empowers you to choose when and where you'll work most effectively — whether you're at home or an office. Regardless of location, you'll experience a company that prioritizes connection and wellbeing and be part of a team where people care about each other and our communities. You'll have opportunities to join employee resource groups, participate in in-person and virtual events, and more. And you'll enjoy competitive perks and benefits to support you and your family, like paid parental leave, flexible time off, certification and training reimbursement, digital mental health and wellbeing support membership, and comprehensive insurance options. At Coalfire, equal opportunity and pay equity is integral to the way we do business. A reasonable estimate of the compensation range for this role is \$53,000 to \$92,000 based on national salary averages. The actual salary offer to the successful candidate will be based on job-related education, geographic location, training, licensure and certifications and other factors. You may also be eligible to participate in annual incentive, commission, and/or recognition programs. All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, disability, or status as a protected veteran.  
#LI-Remote#LI-HJ1  
Please mention the word **\*\*AMICABILITY\*\*** and tag RMzQuMTQ1LjlyMC41NQ== when applying to show you read the job post completely (#RMzQuMTQ1LjlyMC41NQ==). This is a beta feature to avoid spam applicants. Companies can search these words to find applicants that read this and see they're human.

## Contacts

Job listing via RemoteOK.com