

Senior Associate Business Operations & Strategy

Description

About the opportunity Contentful is looking for a Senior Associate to join the Business Operations and Strategy (BOS) team to help scale our business. As a thought partner to senior management, you will work closely with teams across the organization to understand business performance, set strategy, and drive business growth. This role is dedicated to supporting the Product organisation in setting and operationalising strategy. What to expect? As a member of the BOS team dedicated to Product, you will become a trusted advisor to Contentful's executives and functional leaders, particularly our Chief Product Officer and Chief Technical Officer, and work on high-impact, top priority issues facing the business. Projects and responsibilities may include: Being the business partner to product leaders: identifying, surfacing and strategising around business performance of our Product Lines. Identifying growth, efficiency, and strategic opportunities for the business: conducting qualitative and quantitative analysis to understand business performance, evaluating investments or strategic decisions, identifying and prioritizing actions to take, and communicating insights to senior executives Driving successful execution: on specific one-off initiatives, or on process or systems improvements that support our Product strategy including cross functional initiatives such Acting as the connective tissue of the company: facilitating cross-product line and cross-functional collaboration, driving and contributing to both specific high-priority projects and regular operating rhythms and business reviews What you need to be successful BOS team members are strong business generalists with outstanding analytical and communication skills and knowledge of/strong interest in the content platform space. We are looking for candidates with 2+ years of general management experience in areas such as management consulting, investment banking/private equity, BizOps or SalesOps, analytics/strategy, or corporate/business development roles. Data analytics, data science, business intelligence, and program management experience is also valuable, as is experience working with Product teams in a SaaS software company. Expected functional skills: Defines, structures, and frames complex problems and decisions in a simple, actionable way Performs accurate analysis on complex data and derives new and actionable business insights based on this Has experience building complex business models and analyses; ideally proficient in SQL (or is willing and able to learn) Communicates in a structured, clear way and able to influence senior level stakeholders Successfully leads large cross-functional teams with a range of seniority levels (up to C-level) Experienced in driving from business analysis and insights to action: structuring and solving problems, seeking information needed to solve these, conducting analyses, recommending actions, getting buy-in and alignment from leaders and teams, and working with other teams to deliver results What's in it for you? Join an ambitious tech company reshaping the way people build digital experiences Full-time employees receive Stock Options for the opportunity to share in the success of our company Comprehensive healthcare package health/dental/vision care package covering 100% of monthly health premiums for employees and 85% of costs for your dependents. Fertility and family building benefits, including a lifetime reimbursable wallet to support your growing family. We value Work-Life balance and You Time! A generous amount of paid time off, including vacation days, sick days, education days, compassion days for loss, and volunteer days Company paid parental leave to care for and focus on your growing family Use your personal annual education budget to improve your skills and grow in your career Enjoy a full range of virtual and in-person events, including workshops, guest speakers, and fun team activities, supporting learning and networking exchange beyond the usual work duties An annual wellbeing stipend to care for your physical, financial, or emotional health A monthly communication

Hiring organization

Contentful

Job Location

London, England, United Kingdom

Base Salary

\$ 60000 - \$ 115000

Date posted

May 30, 2024

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phone/internet stipend and phone hardware upgrade reimbursement. New hire office equipment stipend for hybrid or distributed employees. Get the gear you need to work at your best. #LI-RemotePlease mention the word ****ADROITLY**** and tag RMzQuMTQ1LjlyMC41NQ== when applying to show you read the job post completely (#RMzQuMTQ1LjlyMC41NQ==). This is a beta feature to avoid spam applicants. Companies can search these words to find applicants that read this and see they're human.

Contacts

Job listing via RemoteOK.com