

# VP of Business Systems

## Description

**WHAT YOU'LL DO** As the Vice President of Business Systems, you will be responsible for overseeing the strategic direction, implementation, and optimization of all business systems within the organization. You will collaborate with cross-functional teams to identify business needs, evaluate technological solutions, and streamline processes to enhance operational efficiency and drive business growth. This role requires strong leadership, analytical skills, and a deep understanding of both business operations and information technology. **Strategic Planning:** Develop and execute a comprehensive strategy for the organization's business systems, aligning technology initiatives with business objectives and long-term goals. **System Implementation and Integration:** Lead the evaluation, selection, and implementation of business systems, ensuring seamless integration with existing infrastructure and applications. **Process Optimization:** Identify opportunities to streamline business processes and workflows through the effective use of technology, automation, and best practices. **Cross-Functional Collaboration:** Work closely with stakeholders across departments, including finance, operations, sales, marketing, and IT, to understand their needs and priorities and ensure that business systems effectively support their requirements. **Vendor Management:** Manage relationships with technology vendors and service providers, including contract negotiation, performance monitoring, and adherence to service level agreements. **Change Management:** Drive organizational change by promoting the adoption of new technologies and processes, providing training and support to users, and fostering a culture of innovation and continuous improvement. **Performance Monitoring and Reporting:** Establish KPIs and other relevant metrics to measure the effectiveness of business systems and track progress towards strategic goals, providing regular reports and insights to senior leadership. **Risk Management:** Identify potential risks and vulnerabilities related to business systems, develop mitigation strategies, and ensure business continuity and disaster recovery plans are in place. **Leadership and Team Development:** Build and mentor a high-performing team of business systems professionals, providing guidance, coaching, and professional development opportunities to enhance their skills and capabilities.

**WHO YOU ARE** Bachelor's degree in business administration, information technology, computer science, or a related field; MBA or advanced degree preferred 10+ years of proven experience in a senior leadership role overseeing business systems, enterprise applications, or IT operations Strong understanding of business processes, operations management, and project management methodologies Demonstrated ability to develop and execute strategic plans, drive change, and deliver measurable results Excellent communication and interpersonal skills, with the ability to build relationships, influence stakeholders, and collaborate effectively across all levels of the organization Solid understanding of enterprise software systems, including CRM (Salesforce), and other business applications such as Gong, Outreach, and ZoomInfo Knowledge of emerging technologies and trends in business systems, such as cloud computing, data analytics, AI, and automation Experience managing budgets, vendor relationships, and complex technology projects Certifications such as PMP, ITIL, or Six Sigma are a plus For candidates based in the United States, the pay range for this position at the start of employment is expected to be between \$210,000 and \$224,000/year with an expected On Target Earnings (OTE) between \$300,000 and \$320,000/year (including bonus or commission). Your exact offer may vary depending on multiple individualized factors, including market location, job-related knowledge, skills, and experience. In addition to cash compensation, Braze offers full- and part-time employees a comprehensive Total Rewards package that includes equity grants of restricted stock (RSUs) so that all Braze employees own a piece of our

## Hiring organization

Braze

## Job Location

New York City, New York, United States

## Base Salary

\$ 62500 - \$ 117500

## Date posted

June 1, 2024

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## **Contacts**

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