

Developer Relations Associate

Description

Reporting to the Head of Marketing, the Developer Relations Associate will play a crucial role interacting with developers and propelling the growth of Eclipse's ecosystem. Qualifications 1-3 years of work experience with developers in a Developer Relations or Project Manager context. Does not need to be a coder, but should have enough understanding of basic coding fundamentals to be able to hold conversations with developers. A decent understanding of and intellectual curiosity in crypto and the industry's trends. Strong work ethic with the ability to handle multiple work streams at once. Excellent communication and problem-solving skills. Personable and enjoys talking to a variety of people from different backgrounds with varying levels of professional experience; in short, a people person with high EQ. Enjoys travel and is open to several, extended business trips a year (particularly in Asia). Bachelor's degree in computer science, engineering, or equivalent experience. Responsibilities Work closely with the Business Development team to handle an influx of early stage developers, re-route them to each other, and/or offer new ideas based on background/capabilities. Travel to key business regions to build in person relationships with developers and expand Eclipse's book of business. Expand on community/grassroots efforts in different global regions to identify programmatic opportunities for developer teams across the world. When possible, help developer teams with code that is open source and/or integrations that aren't overly complex. Source developer teams to participate in Eclipse-sponsored hackathons. Join the Eclipse team! Eclipse is building the fastest Ethereum Layer 2, powered by the Solana VM. Our general-purpose L2 combines the best of the modular stack without sacrificing UX or fragmenting liquidity. Our team is composed of former Citadel, dYdX, and Uniswap veterans, and we're backed by top investors including Polychain, Tribe Capital, and DBA. Opportunity. We believe blockchains should be fast AND highly usable. You'll do high-impact work to enhance Ethereum's scalability, shaping the future of crypto. Flexibility. We are remotely distributed with a beautiful office space in SF. We collaborate synchronously and asynchronously, across weekly all-hands meetings, Slack messaging, and quarterly in-person meetups. Team. We're backed by leading funds and leaders including Polychain, Placeholder, DBA, Maven 11, Mustafa Al-Bassam, Tarun Chitra, and Anatoly Yakovenko. Culture. As an early member of our team, you'll have a unique opportunity to help shape our culture. We value intellectual honesty, bias towards action, and believe every member plays a key role in achieving our ambitious goals. Compensation. We offer a competitive salary + equity + benefits package. Eclipse Laboratories is an equal opportunity employer. We do not discriminate on the basis of race, color, religion, sex (including pregnancy, gender identity, and sexual orientation), national origin, age, disability, genetic information, veteran status, or any other status protected by applicable laws or regulations. All employment decisions are based on qualifications, merit, and business need. Please mention the word **BRIGHTEN** and tag RMzQuMTQ1LjlyMC41NQ== when applying to show you read the job post completely (#RMzQuMTQ1LjlyMC41NQ==). This is a beta feature to avoid spam applicants. Companies can search these words to find applicants that read this and see they're human.

Contacts

Job listing via [RemoteOK.com](https://www.RemoteOK.com)

Hiring organization

Eclipse

Job Location

San Francisco, California, United States

Base Salary

\$ 115000 - \$ 190000

Date posted

June 4, 2024

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