

Salesforce Administrator

Description

As a Salesforce Administrator at Maven Clinic, you will be responsible for providing day-to-day configuration, maintenance, and infrastructural support of our internal Salesforce environment. You will play a critical role in building and optimizing our growing technology stack; partnering with our Growth, Finance, Operations, Engineering, and Leadership teams in designing, managing, and improving systems integrations across our technology landscape inline with company priorities. A leading member of our growing Salesforce team, you will partner with existing team members to identify, configure, and deploy new business processes that exemplify best practices and scalable solutions at Maven. Key Responsibilities Own Salesforce.com administration, configuration, and infrastructure management to support day-to-day operations Lead proactive initiatives to maintain and restructure scalable processes to enable key business workflows Identify, build, and maintain system integrations between Salesforce, go-to-market and finance systems applications to drive automation and streamlined workflow execution Partner closely with leadership on key initiatives identified in the business to ensure audit compliance Develop system governance and design that adapts to the speed of a high-growth business Prioritize, manage, and resolve support requests, including user account maintenance, automation, reporting and dashboarding, and other tasks Qualifications Minimum of 6 years of experience in Salesforce administration, with a proven track record of building and maintaining scalable processes to meet business goals Experience managing system integrations with GTM technologies like CPQ, Hubspot, Salesloft (or other Sales Automation tools), accounting tools (Netsuite), and enrichment providers (6sense) Excellent collaboration and communication skills, with a demonstrated ability to work effectively with cross-functional teams to define, scope, and deliver solutions aligned to business needs Strong project management skills, with the ability to create simplicity from complexity, and drive results at the intersection point of business and technology Energized by fast-paced environments that combine near-term problem solving with long-term planning for scale Experience with Gong, CaliberMind, Gearset (or other CI/CD tools), Git and CLM is a plus For candidates in NYC, CA, CO, the salary range for this role is \$145,000 – 207,000K per year. You will also be entitled to take part in the company bonus program and receive stock options and benefits. Individual pay decisions are based on a number of factors, including qualifications for the role, experience level, and skillset. Maven embraces a flexible hybrid work model. Our Engineering & Product teams primarily operate from Seattle, WA, San Francisco/Bay Area, CA, and the New York Metropolitan area, NY. For those in our New York City office, we encourage in-person collaboration by requiring team members to work onsite three days a week (Tuesday, Wednesday, Thursday). This policy aims to balance remote work flexibility with the benefits of face-to-face interaction. Please mention the word ****PROPITIOUS**** and tag **RMzQuMTQ1LjlyMC41NQ==** when applying to show you read the job post completely (**#RMzQuMTQ1LjlyMC41NQ==**). This is a beta feature to avoid spam applicants. Companies can search these words to find applicants that read this and see they're human.

Contacts

Job listing via RemoteOK.com

Hiring organization

Maven Clinic

Job Location

New York City, New York, United States

Base Salary

\$ 77500 - \$ 115000

Date posted

June 12, 2024

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