

## Senior Product Manager Banking Platform

### Description

The quintessential tenet of Mercury is enabling startups of all sizes to experience the magic of banking\* with Mercury. The Banking team at Mercury is obsessively focused on evolving the banking experience for our customers through evolution of our Banking Platform. As a product manager on this team, you will own the next step of this evolution and define the strategy and roadmap to enable seamless banking experiences across customers' accounts through the ownership of our banking platform. This is a technical product role that requires empathy and foresight into our users' present and future needs as they pertain to banking and moving money. You will work within a complex ecosystem of domestic and international banking networks to quickly identify issues, define solutions, and articulate their importance and impact across teams. You will utilize your data acuity to better prioritize and justify the banking platform roadmap across user experiences and partner integrations. You will collaborate across internal and external teams to jointly shape plans that lead to great banking experiences, working tirelessly to mask the "under the hood" complexities for our users. Secure, reliable, thoughtful, and (perhaps) magical, is how a user should describe the banking experience on Mercury. Your job is to help the team aspire to that description. \*Mercury is a financial technology company, not a bank. Banking services provided by Choice Financial Group and Evolve Bank & Trust, Members FDIC. As part of the journey, we would expect you to: Co-own an ambitious product roadmap for the banking platform from ideation to execution with your partners in risk, compliance, data and engineering Develop a framework for banking platform product health in partnership with data science, set KPIs that help to drive high quality decision-making Prioritize areas of product investment using a range of qualitative and quantitative inputs, often to make tradeoffs in a highly ambiguous environment Be a collaborative powerhouse across Mercury, ensuring stakeholders are brought in and aligned on the vision of Mercury's banking platform and feels joint ownership over strategy and results Create strategy and frameworks to inform our future banking partnerships strategy Clearly communicate technical and non-technical product specifications for banking improvements/features to enable efficiency across a wide breadth of stakeholders Deepen the team's understanding of how various partners enable banking experiences on the platform and maintain a consistently great user experience across partnerships Identify opportunities to improve our banking services network, enabling both larger and smaller scale projects Drive accountability - hold yourself and others accountable in service of great work Some things that might make you successful in a role like this: Have 5+ years of relevant product management experience in a growth stage financial technology company working directly with engineering on platform products Be technically inclined to produce detailed-oriented requirements that enable your team to ship high quality features Be able to balance a deep technical understanding of product and partner requirements with user empathy Be able to take complex problems and distill them into first principles The total rewards package at Mercury includes base salary, equity (stock options), and benefits. Our salary and equity ranges are highly competitive within the SaaS and fintech industry and are updated regularly using the most reliable compensation survey data for our industry. New hire offers are made based on a job candidate's experience, expertise, geographic location, and internal pay equity relative to peers. Our target new hire base salary ranges for this role are the following: The salary range for candidates in the US is \$173,600 - \$204,200 USD. The salary range for candidates in Canada is CAD 158,000 - 185,800. We use Covey as part of our hiring and / or promotional process for jobs in NYC and certain features may qualify it as an AEDT. As part of the evaluation process we provide Covey with job

### Hiring organization

Mercury

### Job Location

San Francisco, California, United States

### Base Salary

\$ 60000 - \$ 100000

### Date posted

June 12, 2024

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requirements and candidate submitted applications. We began using Covey Scout for Inbound on January 22, 2024. Please see the independent bias audit report covering our use of Covey here. Please mention the word **\*\*SEXY\*\*** and tag RMTguMjM3LjIwNC4xMTE= when applying to show you read the job post completely (#RMTguMjM3LjIwNC4xMTE=). This is a beta feature to avoid spam applicants. Companies can search these words to find applicants that read this and see they're human.

## **Contacts**

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